



MONICA NEUBAUER

*The Maverick Motivator*



Monica is one of the best instructors that I have ever worked with. Her subject matter is timely and relevant, and our members absolutely love her. Monica does a great job interacting with the students.

Christie Bevington, Education Director,  
Nebraska REALTORS®

## WHY MONICA NEUBAUER

### Benefits to working with Monica

- Provides a promo video for your marketing efforts
- Provides actionable steps and takeaways for attendees
- Adapts her presentation to the local situation and market
- Connection to the Center for REALTOR® Development Podcast by NAR as a member benefit
- Provides discounts on book purchases
- Delivers content rich resource materials
- Arrives 1 hour early for presentations
- Provides personal contact information to attendees for follow up questions



Monica Neubauer is a fan favorite of mine and my members. She does her homework on the applicable state licensing laws and the market she is teaching in. Monica has a fabulous level of energy and engagement in her courses that keeps the student's attention while gaining the valuable knowledge she is sharing. She is top notch in dedication and passion, making her someone you don't want to miss out on working with.

Cindi L Siggs, RCE, e-PRO®  
Professional Development Director  
REALTORS® of South Central Kansas

Monica@MonicaNeubauer.com  
www.MonicaNeubauer.com  
(615) 568-8384

## ABOUT MONICA NEUBAUER

As a Maverick Motivator, Monica Neubauer's mission is to help people grow in positive directions in their personal and professional lives. She is the author of *Straight Talk for Real Estate Success: 80 Tips for Structuring, Organizing, and Promoting Your Business*, the Podcast Host for NAR's Center for REALTOR® Development, has worked 18+ years as a successful real estate professional and 10 years speaking nationally. As a voracious learner with varied life experiences, Monica is committed to creating a highly interactive learning environment with engagement and stories so the audience leaves wanting more. Her topics include communication, modern selling practices, negotiation, problem solving and maintaining a healthy life balance throughout.



## PARTIAL PROGRAMMING OPTIONS

### Living in Permission

#### Priorities, Boundaries and Systems, Oh My!

As we grow into adults, we are constantly bombarded with rules and regulations, what we can and can't do and then we are slowly molded into an acceptable form that aligns with societal norms. But what if you are a personal maverick and want the freedom of being yourself? Time to Release Guilt and Live in Permission!

### Getting the Seller's Attention!

#### Multiple Offer Strategies for Buyers

How can you put together a package that will give your buyer the best chance to purchase the house they want? Discover how to strengthen your buyer's offer and make it easy for the seller to convert it to a contract.

### Pricing in a Shifting Market

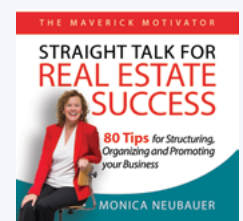
Join Monica Neubauer as she shows you how to *Show, Don't Tell* why certain properties sell for more money than others. Get the data tools you need to prepare qualified property valuations, no matter what market you are experiencing.

### Yes, You Can Sell!

#### The Art of Salesmanship and Transaction Management

Time to discover ways to implement solid sales techniques into a systematic, effective real estate selling process.

Monica's expertise is now available beyond the classroom! "Straight Talk for Real Estate Success: 80 Tips for Structuring, Organizing and Promoting Your Business".



Download Monica's full Program Catalog today! [www.MonicaNeubauer.com](http://www.MonicaNeubauer.com)  
Discover multiple options for general keynotes and educational sessions.

Designation and RRC Courses also Available

ABR, CRS, EPro, RENE, SRS, SRES, AHWD & More!