

# Contact Tracking Sheet 4-3-2-1

Week of \_\_\_\_\_

	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
	<b>4 Calls</b>				
<b>CALL 1</b>					
<b>CALL 2</b>					
<b>CALL 3</b>					
<b>CALL 4</b>					
<b>NOTES</b>					
	<b>4 Handwritten Personal Notes — Mailed today</b>				
<b>NOTE 1</b>					
<b>NOTE 2</b>					
<b>NOTE 3</b>					
	<b>2 New Friends —Enter into Database / Put on Plan today</b>				
<b>FRIEND 1</b>					
<b>FRIEND 2</b>					
<b>ADDRESS CHANGES</b>					
	<b>Face-to-Face Meeting, Lunch, Coffee, ect.</b>				
<b>MEETING 1</b>					

